

## COMPANIES GEARING UP

# Growing service exchange leads to faster turnaround

SPECIALISING in heavy engineering and maintenance for the mining industry Heavy Maintenance Group (HMG) is a privately owned Australian company.

HMG Hardchrome has recently focused its efforts into growing its stock of service exchange cylinders.

Recognising that as a service agent for the mining industry, uptime and repair turnaround is of paramount importance not only to HMG Hardchrome, but also to its clients.

"Uptime is of primary concern to our customers, the best way for us to offer

uptime as a service, is to offer service exchange," HMG Hardchrome chief executive Lincoln Gibbons said.

"We carry stock of commonly used cylinders from the CAT range for both haul trucks and dozers.

"While our quality is what improves uptime and reduces maintenance, it is service exchange's ability to reduce turnaround to only a few days that makes the real difference."

HMG Hardchrome also offers proactive service exchange, a system where cylinders can be hired prior to the

removal of the damaged cylinder. This allows even faster turnaround and the ability for smaller companies to have cylinders available for swap out as part of a scheduled maintenance routine.

It also assists companies in building their own stock by helping source second-hand cylinders, refurbish them to OEM standard, and have them delivered to site ready for immediate use.

HMG Hardchrome works closely with original equipment manufacturers to ensure that all cylinders in their service exchange stock are refurbished to (if not

beyond) OEM standards.

This, along with HMG Hardchrome's 5000 hour warranty, means that customers can be assured the cylinders they receive are of the highest quality.

Mr Gibbons went on to say, "We believe in building partnerships with our customers, allowing us to more closely work with them, and help bring solutions to their maintenance problems.

"Service exchange is just one way we can improve the uptime, and with that the bottom line, of our customers."

# Exciting advances in water tank technology

WATER tank specialist, Superior Water Tanks, has been in business for more than 30 years and is a pioneer in mass producing steel rainwater tanks.

Today it manufactures corrugated steel tanks and supplies a large range of pillow/bladder, concrete, poly and steel panel erected on-site tanks.

A wide range of pillow and steel-panel tanks, used by various industries, including mining, construction and tank renovation, are available and are ideal for temporary and long-term storage of various liquids, slurries, and gases.

Key features of the pillow tanks include quality fittings to 100mm tailored to suit your application; all joint seams, channel welded and tested; excellent UV and abrasive resistant materials, giving virtually no evaporation due to no air inside the bladders at any stage; as well as proven manufacturing techniques which allow peace of mind with regards to the integrity of bladders.

Using a wide range of materials, from

basic PVC through to military bullet proof polyurethanes available, it has an extensive library of immersion testing to ensure the integrity of the pillow tanks are not compromised by the selected liquids. Pillow tanks are easy for existing experienced on-site trades to quickly connect and install.

Superior Water Tanks is based at Jimboomba in South East Queensland, on the doorstep of one of the fastest growing areas in Australia and within easy access of Brisbane and the Gold Coast transport hubs.

The staff at Superior Water Tanks takes pride in their ability to service the requirements of clients and the coordination of their integrated supply chain.

With their commitment to solution focused outcomes, they endeavor to ensure that the purchase of any of their vast range of tanks and accessories, delivered to site or fully installed, will be as trouble free as possible.

# Flight timetables arranged to suit jet charter passengers

TRAVELLING to a regional centre by commercial jet often means turning what should be a one-day trip into a two-day trip because of inconvenient airline schedules.

This is not the case with Edwards Aviation Australia.

"With Edwards Aviation you can choose your own timetable," owner/operator Brad Edwards said.

"We will deliver you to your destination at the time you choose to arrive and will wait to return you home when you have completed your business."

Mr Edwards, a licensed pilot, has been providing a superior jet charter service to individuals, businesses and government representatives for many years.

Flying to every State and Territory in Australia, and to destinations as remote as Christmas Island, the Cocos, Keeling and Norfolk Islands, Edwards Aviation often flies to where no other flight can go.

"We are the only private charter jet service with the ability to fly into Lizard Island, off Queensland's Great Barrier Reef, and Lord Howe Island, off the coast of

New South Wales," Mr Edwards said. "The size of our jets allows us to fly into most regional airfields around the country, many of which are not serviced by scheduled jet services."

Edwards Aviation uses Cessna Citation corporate jets and twin engine piston aircraft.

Based in Armidale in central NSW, a convenient access point to all major and most regional centres in Australia, Mr Edwards has been able to operate the business with low overheads, while not compromising on safety or service quality.

Combined with the exceptional fuel efficiency of the Citation jets, Edwards Aviation provides a quality service that represents value for money.

"We will tailor any charter solution to your specific needs, moving you between destinations in the most efficient time possible," Mr Edwards said.

"At Edwards we are available on-demand, 24-hours per day, seven-days-a-week where no job is too small."

## MAJOR SECURITY SERVICES

"Setting Industry Benchmarks in Service Delivery"

ABN 42 049 253 106



### Static & Patrol Guards

Commercial Buildings

Construction Sites

Mine Sites

Shopping Centres

Industrial Areas

Events

Alarm Response

Hospitals

Schools/Tafes

ISO 9000 QUALITY ASSURED

Phone 9361 9997

Fax 9361 9990

Mobile 0400 006 702

Email enquiries@majorsecurity.com.au

Suite 6, 20 Teddington St, Burswood WA 6100

Get the most for your business by advertising in

## THE AUSTRALIAN MINING REVIEW

Phone National Sales Manager Brad Francis

(03) 9481 1055

